

C A P A B I L I T Y   S T A T E M E N T

**FIRM OVERVIEW**

Long & Associates is a results-driven business and management consulting firm delivering high-impact financial management, audit support, cost optimization, and regulatory compliance solutions. We support federal and state agencies, as well as commercial and nonprofit organizations, in strengthening fiscal stewardship, improving operational efficiency, and ensuring accountability. Our approach prioritizes measurable outcomes, mission alignment, regulatory compliance, and responsible use of taxpayer resources. We provide practical, data-driven solutions that enhance transparency, strengthen internal controls, and improve program performance.

**NAICS CODES**

**Primary Code:** \_\_\_\_\_

**541211** – Offices of Certified Public Accountant

**Secondary Codes:**

**524210** – Insurance Agencies and Brokerages

**541611** – Administrative Management and General Management Consulting Services

**541219** – Other Accounting Services

**541511** – Custom Computer Programming Services

**541614** – Process, Physical Distribution, and Logistics Consulting Services

**541618** – Other Management Consulting Services

**541690** – Other Scientific and Technical Consulting Services

**541990** – All Other Professional, Scientific, and Technical Services

**561110** – Office Administrative Services

**561320** – Temporary Help Services

**611430** – Professional and Management Development Training

**DIFFERENTIATORS**

- Proven performance across multiple federal agencies
- Strong understanding of federal financial regulations and oversight requirements
- Data-driven methodologies focused on cost control and operational efficiency
- GSA Professional Services Schedule (PSS) contract holder
- ISO 9001:2015 Certified Quality Management System

**PAST PERFORMANCE: FEDERAL GOVERNMENT**

- Centers for Disease Control and Prevention (CDC)
- U.S. Department of Housing and Urban Development (HUD)
- Office of the Comptroller of the Currency (OCC)
- Department of Defense (DOD)
- Nuclear Regulatory Commission (NRC)
- Selective Service System (SSS)

**CORE CAPABILITIES**

- Financial Management & Oversight
- Audit Readiness & Audit Support
- Internal Control Assessments (OMB A-123)
- Enterprise Risk Management (ERM)
- Compliance & Regulatory Support
- Compliance & Performance Audits
- Value Cost Improvement
- Expenditure Monitoring & Oversight
- Contractor Assessment Reviews
- Accounting & Technical Financial Support
- Data Analytics & Financial Reporting
- Artificial Intelligence (AI) Integration for Financial Operations
- Change Management & Workforce Training

**CONTRACT VEHICLES**

- GSA PSS (47QRAA18D00FH)
  - SIN 541211 – Auditing Services
  - SIN 541219 – Budget and Financial Management Services
  - SIN 541990RISK – Risk Assessment and Mitigation Services

**CONTACT US**

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**PAST PERFORMANCE: COMMERCIAL & NON-PROFIT**

- The Coca-Cola Company
- YKK Corporation of America
- Piolax Corporation
- North Metro Academy of Performing Arts, Inc.
- Habitat for Humanity