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# CAPABILITY STATEMENT

## **FIRM OVERVIEW**

Long & Associates is a trusted business and management consulting firm specializing in financial management, cost optimization, change management, accounting and regulatory support. Catering to federal and state governments, non-profit, and commercial organizations, the firm is dedicated to delivering innovative, high-quality solutions. By enhancing operational effectiveness and driving success, Long & Associates empowers clients to achieve their missions efficiently and cost-effectively.

### **NAICS CODES**

Primary Code:

**541211** – Offices of Certified Public Accountant

#### Secondary Codes:

- **524210** Insurance Agencies and Brokerages
- 541611 Administrative Management and General Management Consulting Services
- 541219 Other Accounting Services
- 541511 Custom Computer Programming Services
- 541614 Process, Physical Distribution, and Logistics Consulting Services
- 541618 Other Management Consulting Services
- 541690 Other Scientific and Technical Consulting Services
- 541990 All Other Professional, Scientific, and Technical Services
- 561110 Office Administrative Services
- 561320 Temporary Help Services
- 611430 Professional and Management Development Training

## **CERTIFICATIONS AND MEMBERSHIPS**



## **PAST PERFORMANCE: FEDERAL GOVERNMENT**

- Centers for Disease Control and Prevention (CDC)
- U.S. Department of Housing and Urban Development (HUD)
- Office of the Comptroller of the Currency (OCC)
- Department of Defense (DOD)
- Nuclear Regulatory Commission (NRC)
- Selective Service System (SSS)

## **CORE CAPABILITIES**

- Value Cost Improvement
- Expenditure Monitoring & Control
- Compliance & Regulatory Support
- Public Health Policy & Program Support
- Editing and Writing Support
- Financial Management Support
- Change Management & Training
- Grants Management
- Contractor Assessment Review
- Data Analytics
- Artificial Intelligence (AI) Integration
- Enterprise Risk Management
- Internal Control Assessments
- Compliance & Performance Audits

#### **CONTRACT VEHICLES**

- GSA PSS (47QRAA18D00FH)
  - SIN 541211 Auditing Services
  - SIN 541219 Budget and Financial Management Services
  - SIN 541990RISK Risk Assessment and Mitigation Services

## **CONTACT US**

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# PAST PERFORMANCE: COMMERCIAL & NON-PROFIT

- The Coca-Cola Company
- YKK Corporation of America
- Piolax Corporation
- North Metro Academy of Performing Arts, Inc.
- Habitat for Humanity